



Enabling a whole new way to work

Build a foundation of secure productivity to get AI-ready

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The pace of work is outpacing our ability to keep up

AI-powered tools represent an enormous opportunity

64%

of people have struggled with finding time and energy to get their work done

3x

Amount by which time spent in Microsoft Teams meetings and calls has increased per week since February 2020

70%

Share of people who would delegate as much as possible to AI to lessen their workloads

2x

Likelihood of a leader to say AI will provide value by boosting productivity vs. cutting headcount

Drive Productivity and Collaboration

Get everyone connected
and working together

Empower employees with
best-in-class productivity apps

Introduce the power of AI
to employees safely

43% of remote workers
do not feel included in
meetings¹

68% of people say they don't
have enough uninterrupted
focus time during the
workday²

70% of workers said they would
delegate as much work as possible
to AI to lessen their workloads²

¹ [Great Expectations: Making Hybrid Work Ban Colombia](#), Microsoft Work Trend Index, Mar 2022

² [Work trend Index Annual Report: Will AI Fix Work?](#), Microsoft Work Trend Index, May 2023

Drive Productivity and Collaboration

Get everyone connected and working together

- 1 **Connect and empower everyone** wherever, whenever they are
- 2 **Designed for all types of workers** from information workers to the frontline
- 3 **Chat, meet, collaborate, brainstorm** in one place without context switching
- 4 **Help ensure participants can be seen, heard, and participate** from anywhere

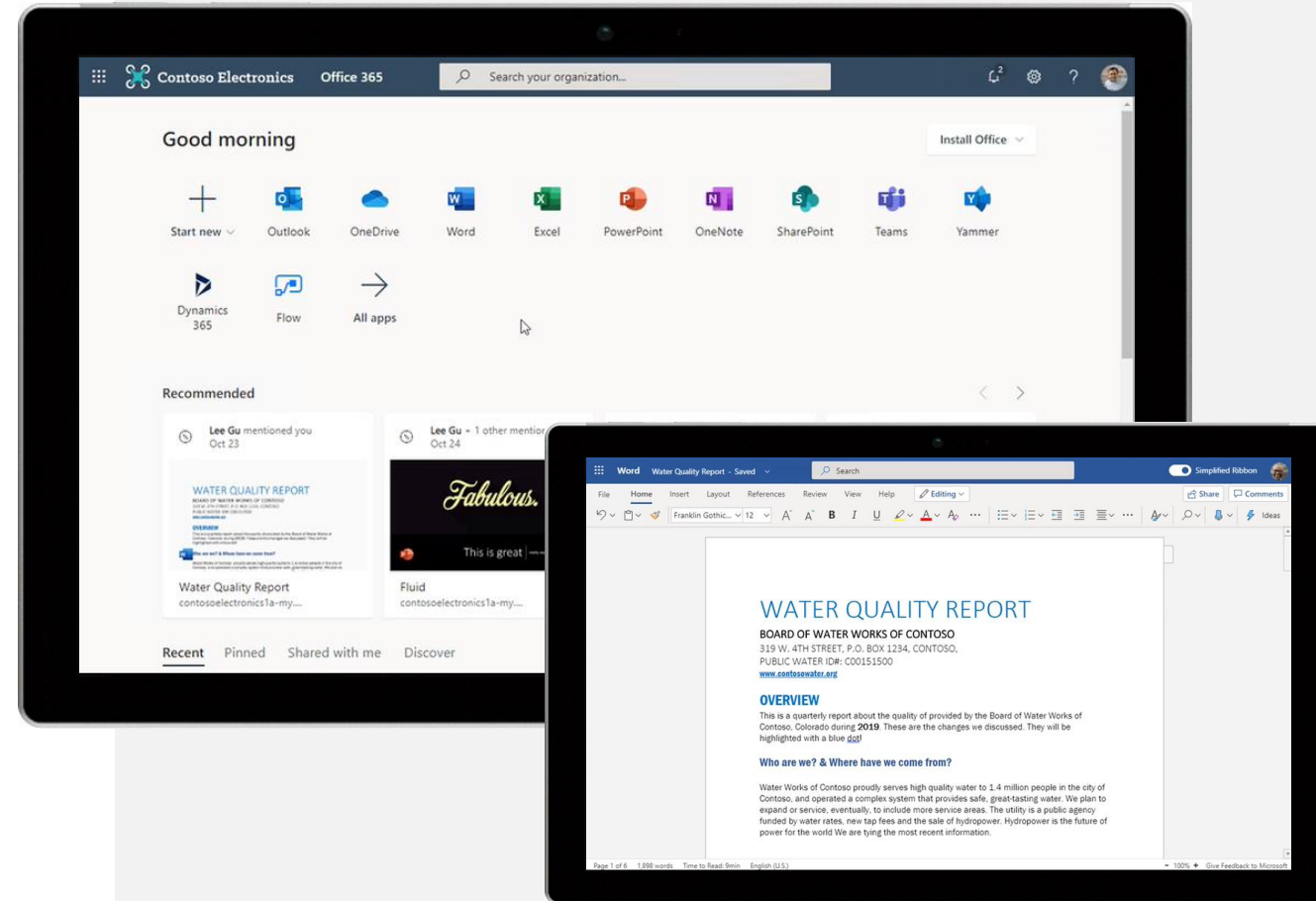
Microsoft Teams



Drive Productivity and Collaboration

Empower Employees with best-in-class productivity apps

- 1 **Attend fewer meetings with** automatic meeting summaries, transcripts, and video
- 2 **Rewire creative workflows** with always up-to-date Loop components
- 3 **Get real-time translation** of a meeting into 40 languages with Live Captions
- 4 **Streamline business workflows** in the flow of work with collab apps



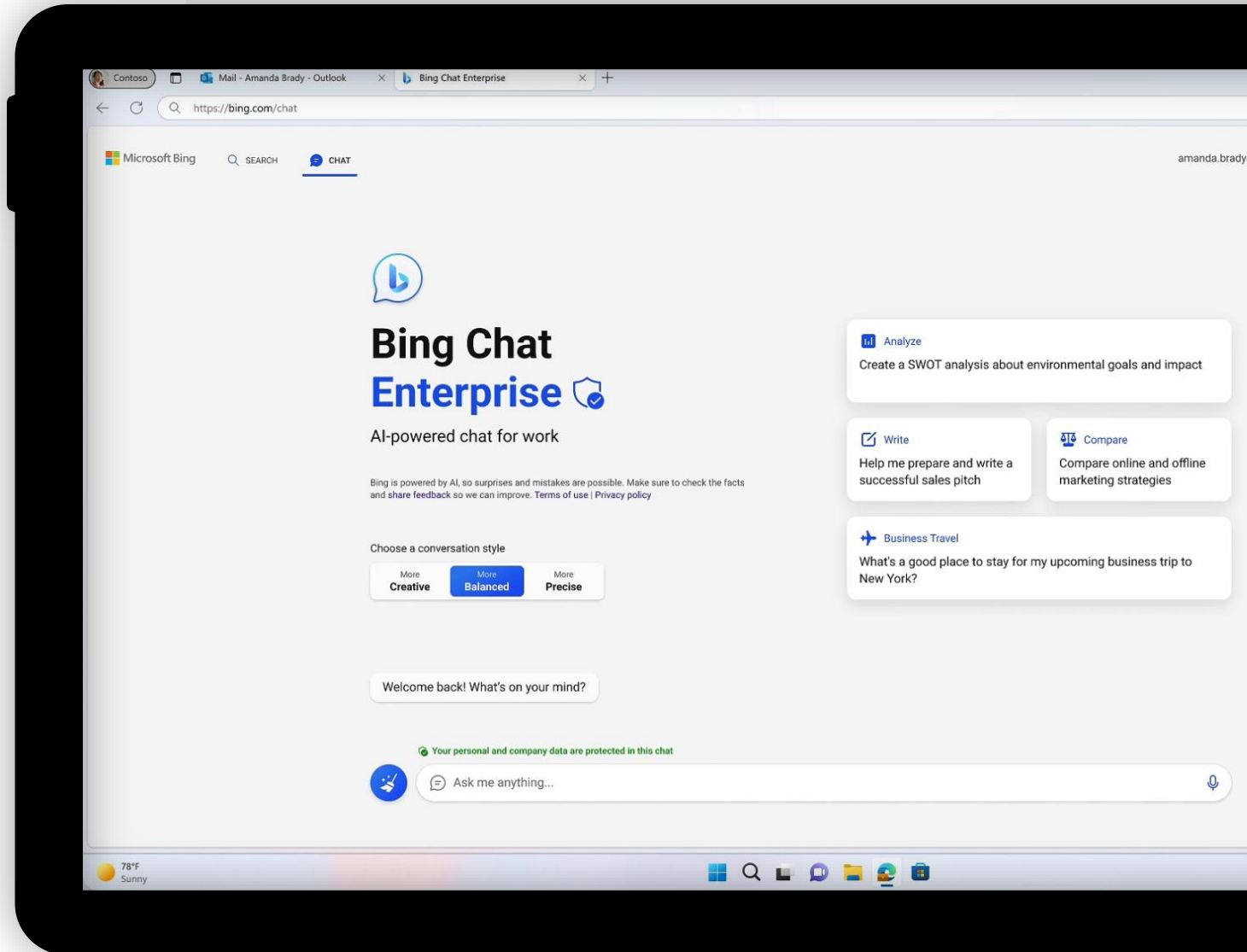
Teams, Word, Excel, PowerPoint, Outlook, Loop

Drive Productivity and Collaboration

Introduce the power of AI to employees safely

- 1 **Try AI-powered chat** at no additional cost with commercial data protection
- 2 **Search the web using chat.** Get up-to-date answers (no knowledge cutoff) and see data sources.
- 3 **Summarize PDFs** in Microsoft Edge by using chat in the sidebar
- 4 **Try generating emails**, social media content, or even write code faster

Bing Chat Enterprise (in preview)



A whole new way to work

Imagine the future of work with Microsoft 365 Copilot



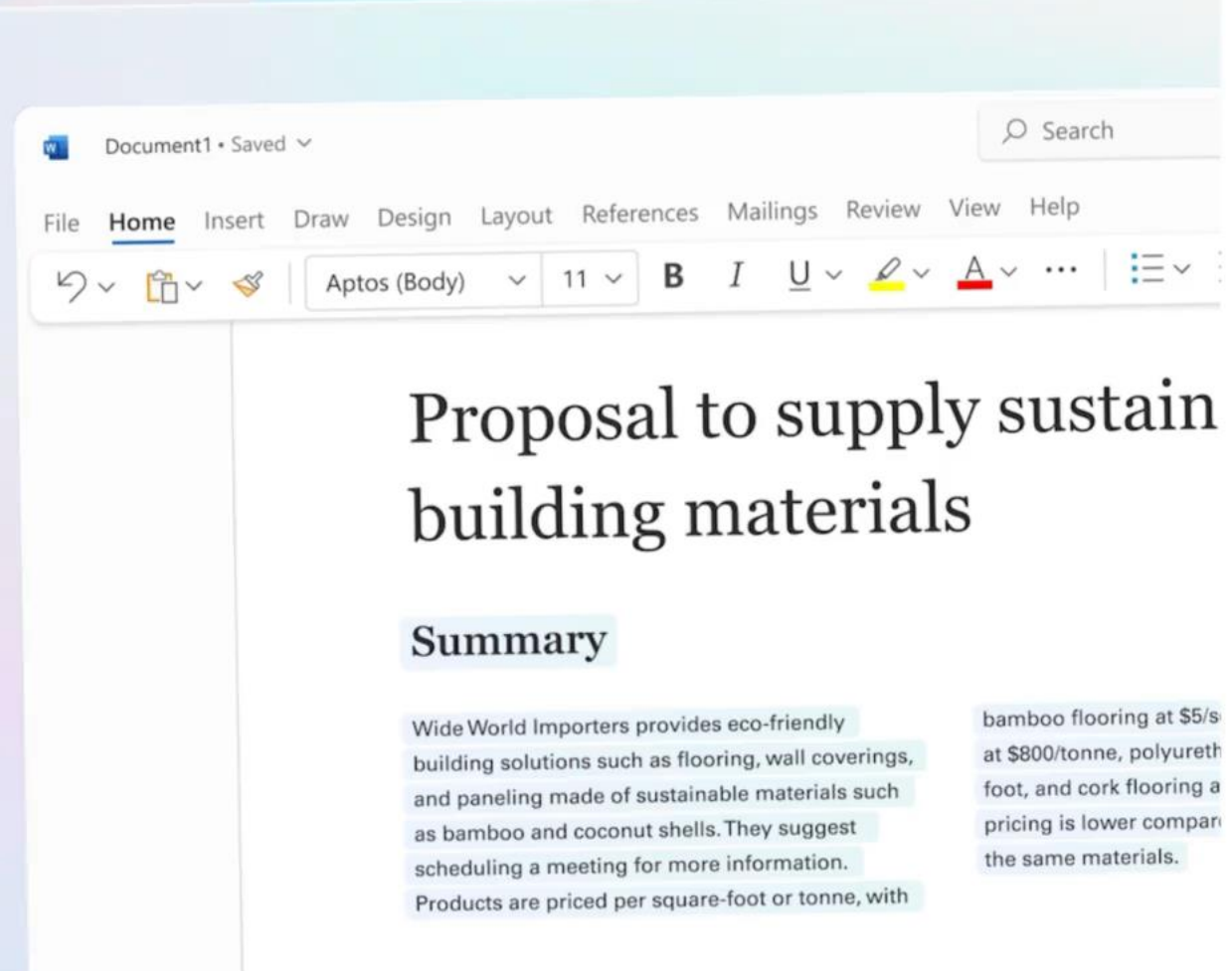


Microsoft 365 Copilot

Business Chat

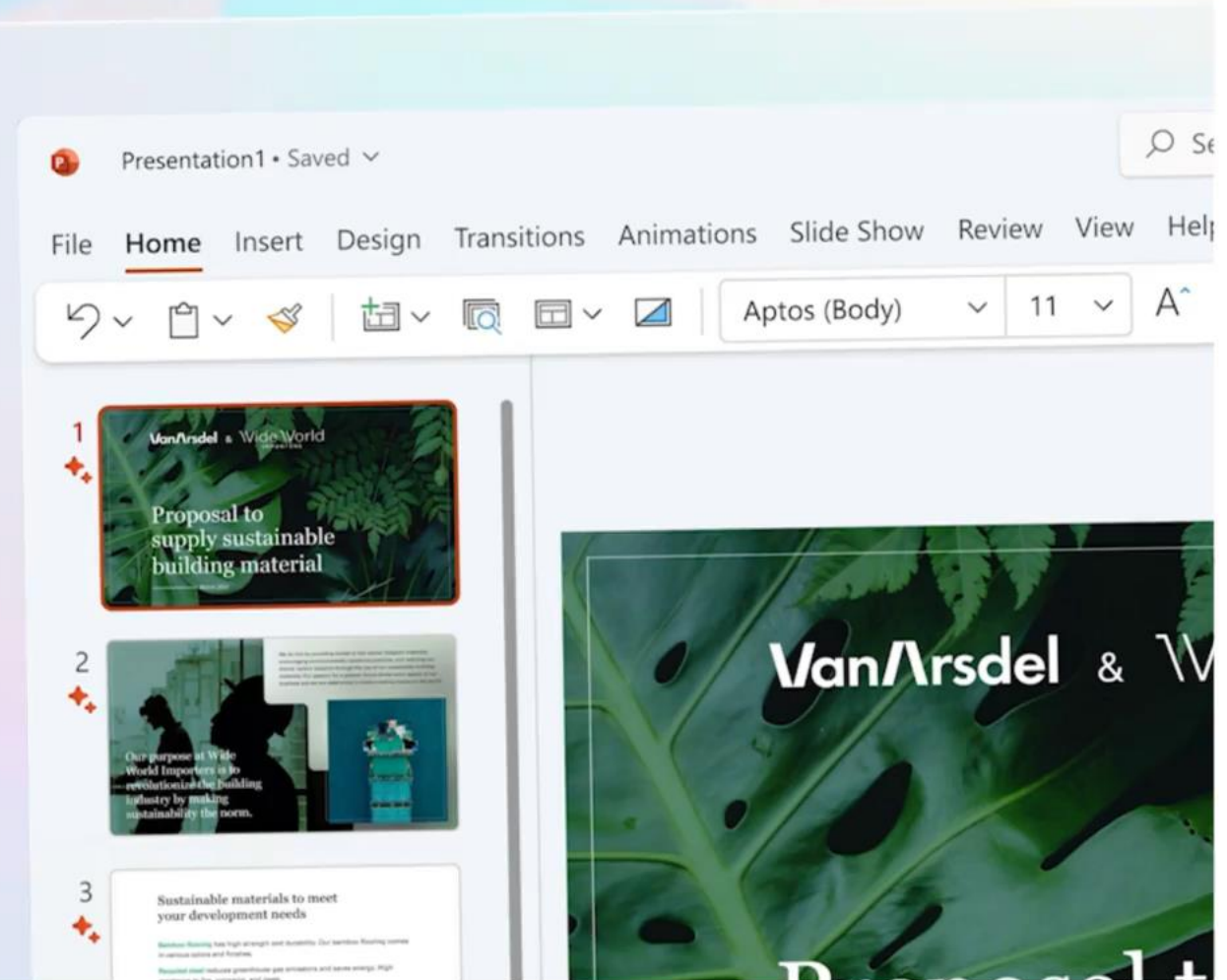
MICROSOFT 365

Copilot in Word



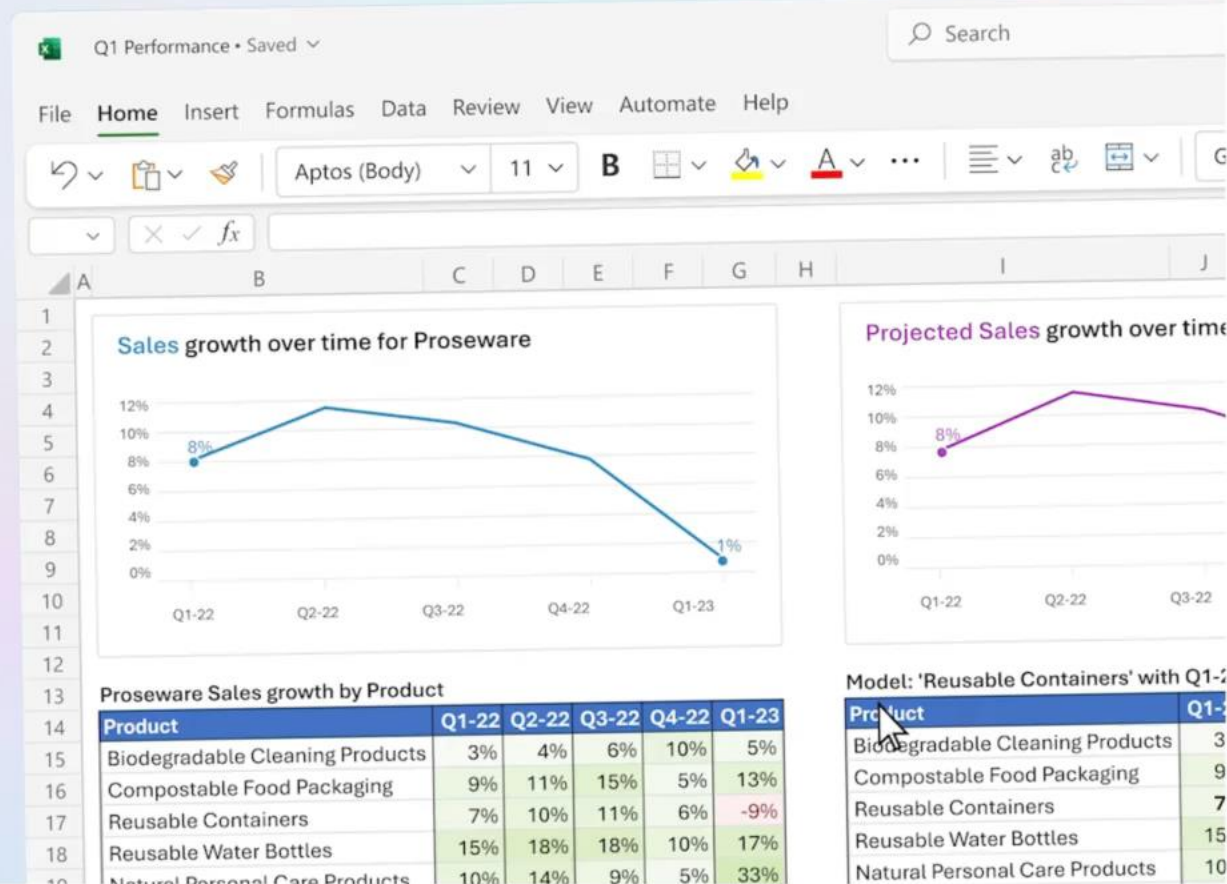
MICROSOFT 365

Copilot in PowerPoint



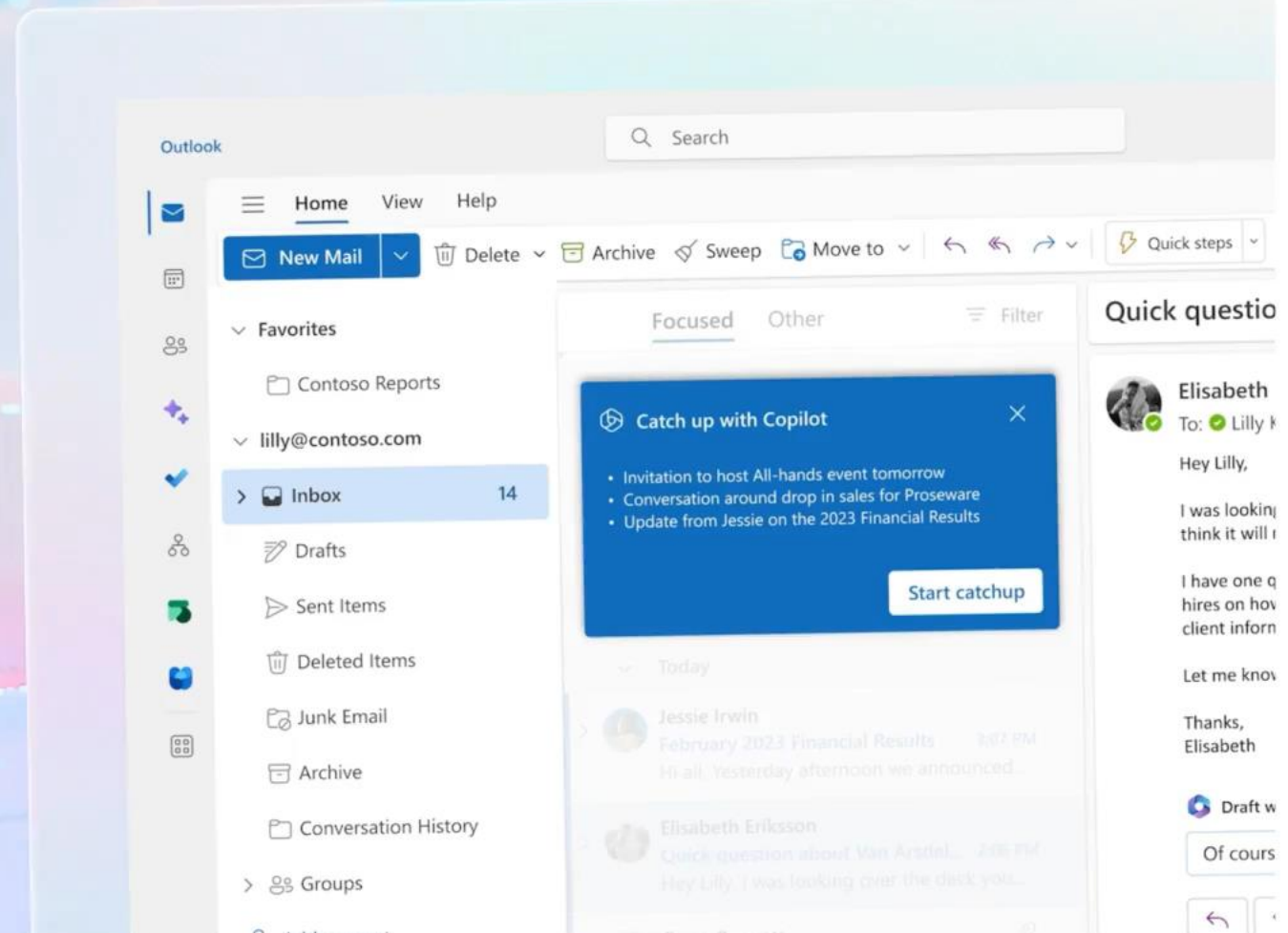
MICROSOFT 365

Copilot in Excel



MICROSOFT 365

Copilot in Outlook



MICROSOFT 365

Copilot in Teams Meetings

The screenshot displays a Microsoft Teams meeting interface. On the left is a navigation pane with icons for Activity, Chat, Teams, Calendar, Calls, Files, and Apps. The main area shows a meeting titled "Core accounts business review" with tabs for Chat, Details, Files, and Recap. The meeting date and time are "Mar 16, 10:00 AM". Below this, there's a "Shared content" section showing a file named "Proseware Proposal.pptx". A video player shows a hand pointing at a screen with a play button and a duration of "48m 42s". Below the video are tabs for "Speakers" and "Topics". The "Topics" tab is active, showing a list of topics: "Proseware negotiation strategy" and "Core accounts round table". On the right side, there are tabs for "Notes", "@ Mentions", and "Transcript". The "Notes" tab is active, showing a summary of the meeting generated by Copilot. The summary is titled "Quarterly results and forecasts for Core Account" and includes a list of key points.

Core accounts business review Chat Details Files Recap +

Mar 16, 10:00 AM Open in Stream

Shared content

Proseware Proposal.pptx

48m 42s

Speakers Topics

Proseware negotiation strategy

Core accounts round table

Notes @ Mentions Transcript

Core accounts.loop

Quarterly results and forecasts for Core Account

Summary

Based on what attendees said in the meeting

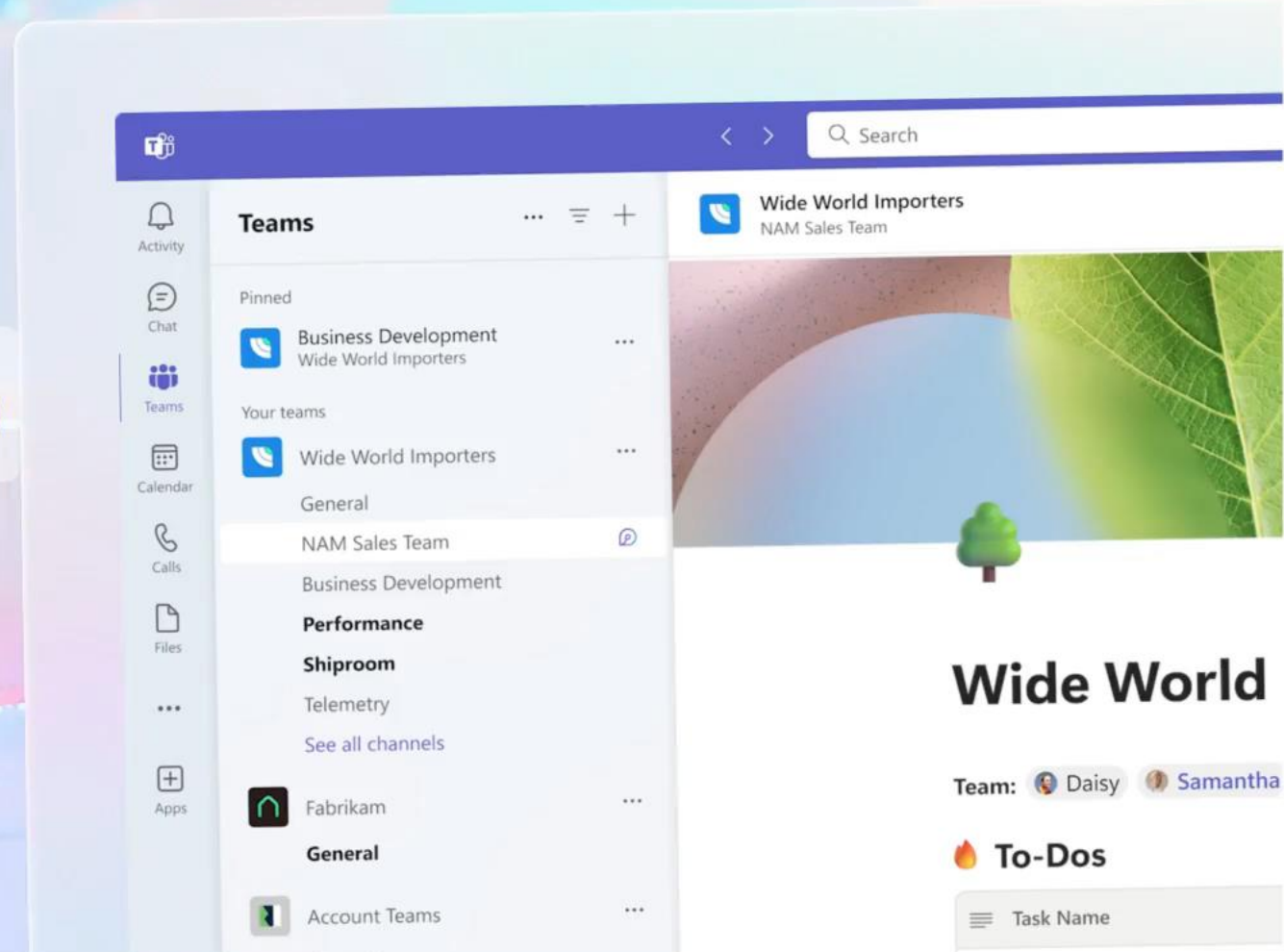
- \$230K revenue shortfall in this quarter
- Inventory 15% surplus (renewable products and recycled n
- Account leads to propose discounting scenarios to lower i
- Proseware was discussed as a leading opportunity

Notes

- Beth emphasized importance of Proseware negotiation st with offers - this is a must win deal.
- The team identified a new opportunity with Proseware th

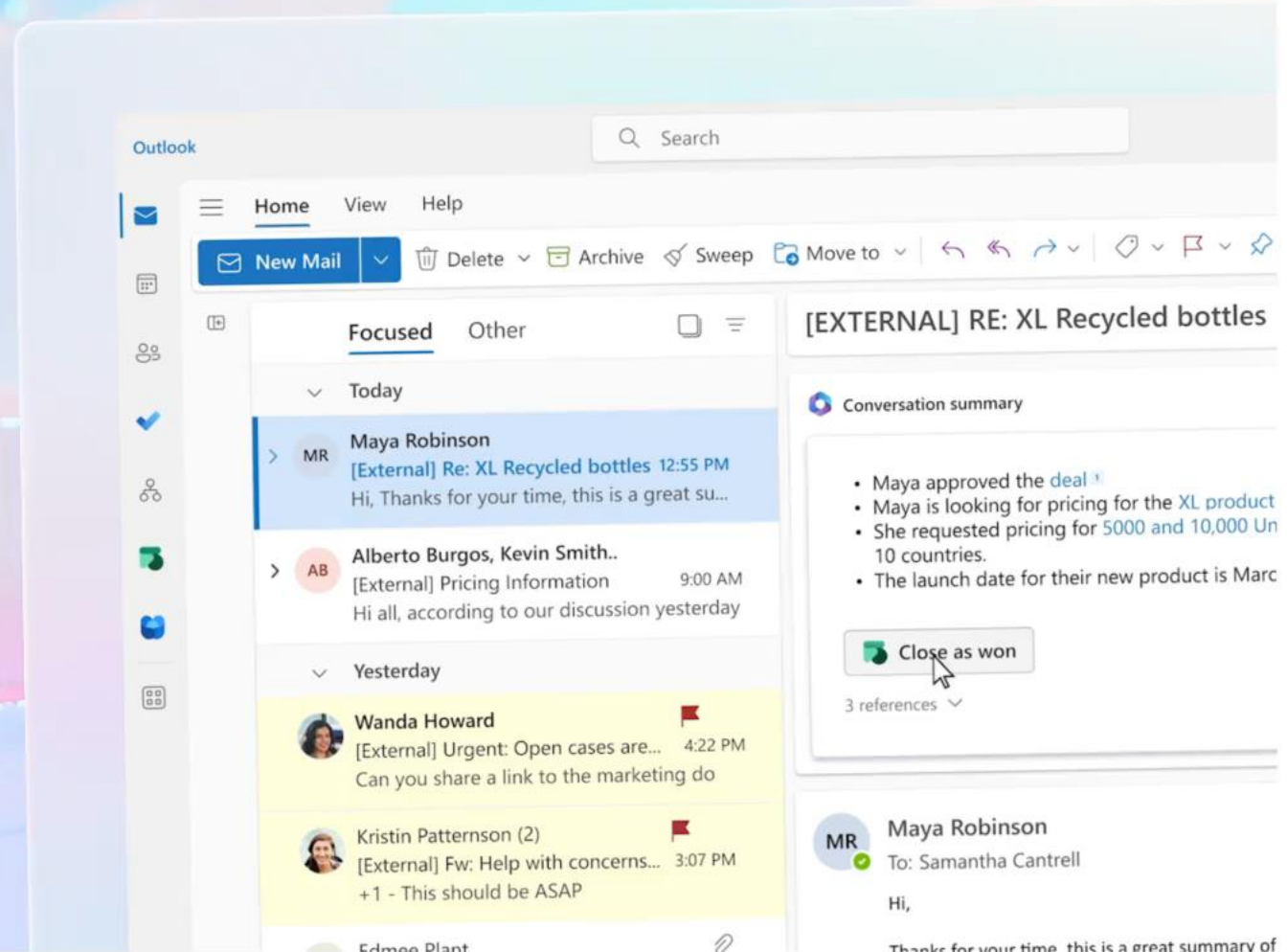
MICROSOFT 365

Copilot in Chat and Loop



MICROSOFT 365

Copilot in Viva Sales



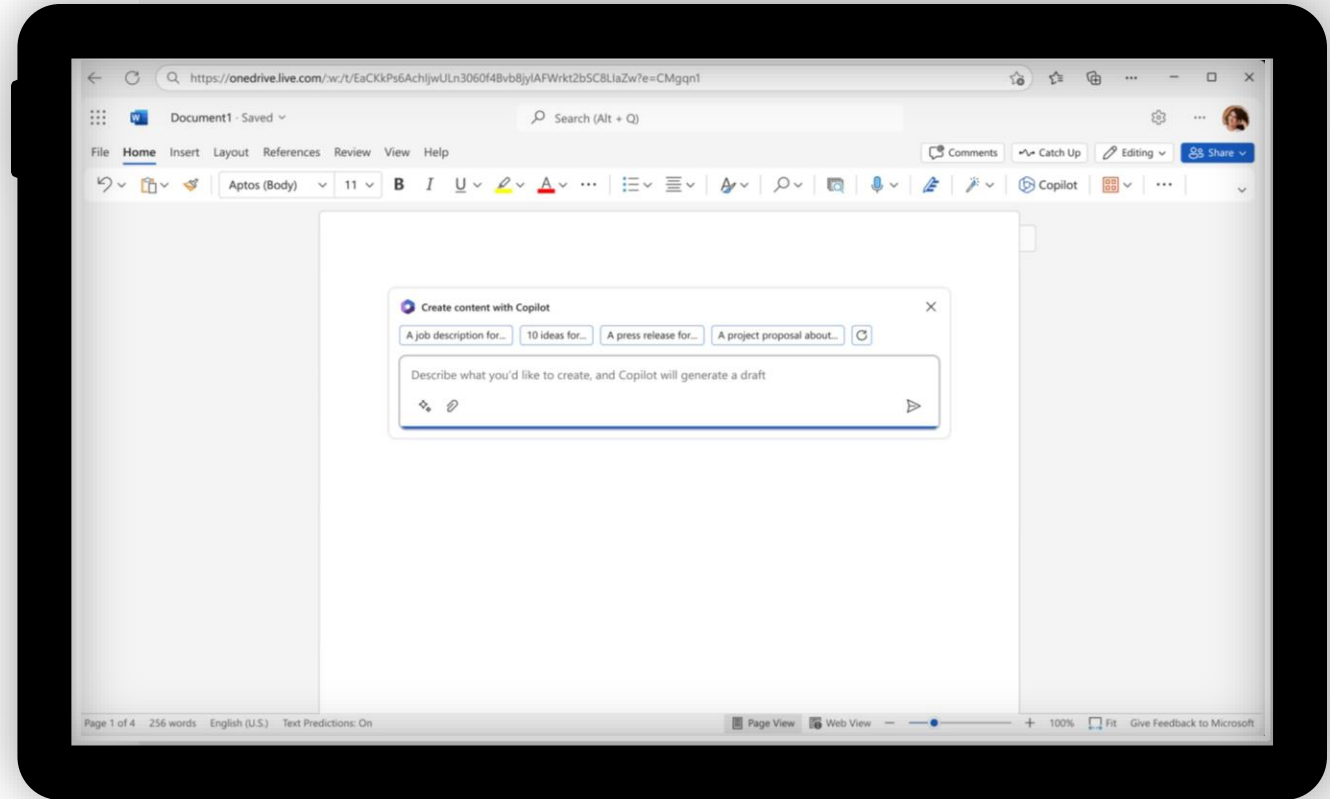
Unleash Creativity

- 1 **Jump start the creative process** so you never start with a blank slate again
- 2 **Bring your ideas to life** and quickly transform written documents into decks, complete with speaker notes and sources
- 3 **Analyze trends** and create professional-looking data visualizations in seconds
- 4 **Get help exploring your data** and generate models based on your questions

Copilot in Microsoft Word

Copilot in Microsoft PowerPoint

Copilot in Microsoft Excel



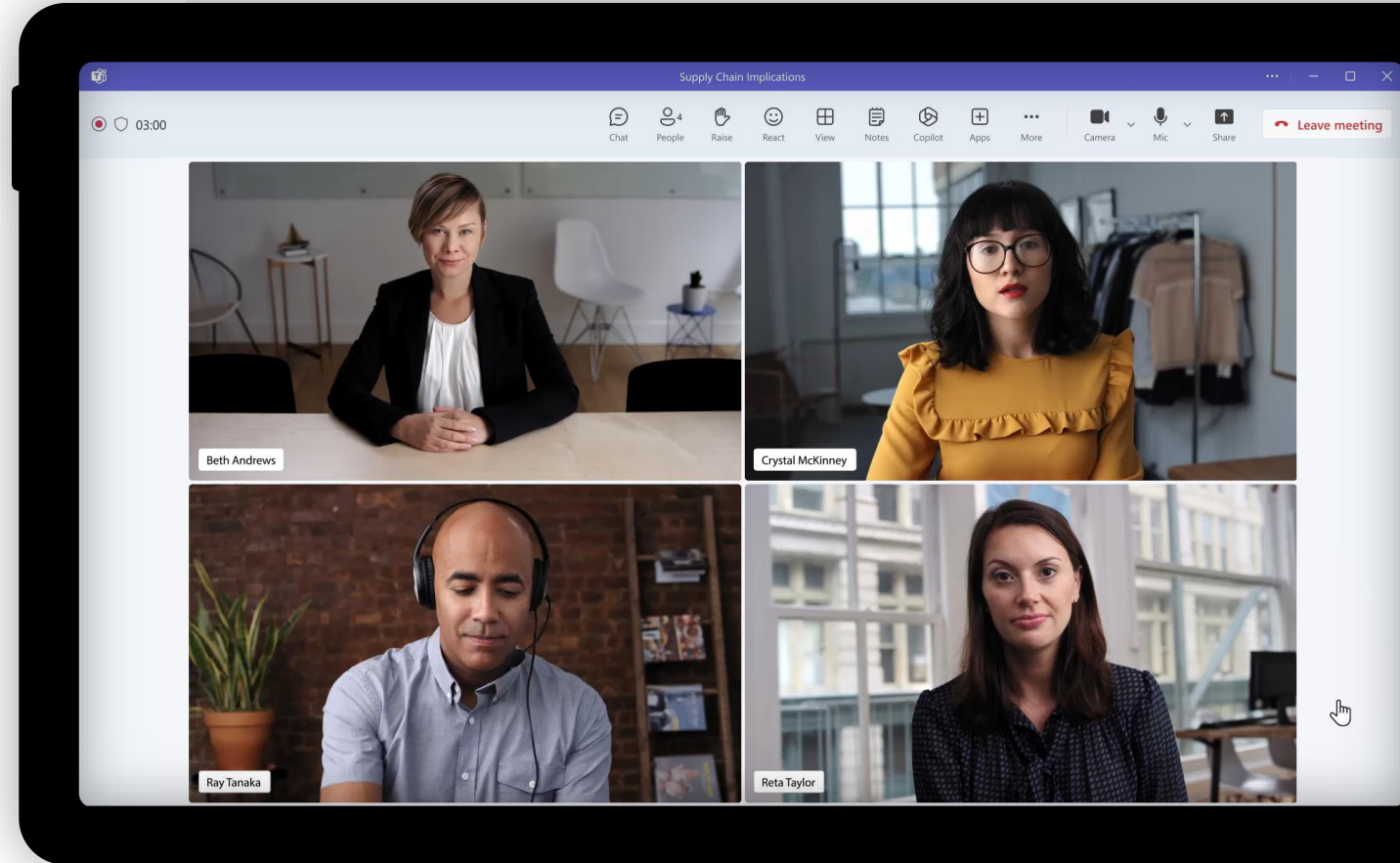
Unlock Productivity

- 1 **Summarize email threads**, quickly draft suggested replies, and clear inbox in minutes, not hours or days
- 2 **Summarize key discussion points** and suggest action items, all in real-time during a meeting
- 3 **Build on each other's ideas collaboratively**, and everyone can see from the prompt history how it arrived at the current state

Copilot in Microsoft Outlook

Copilot in Microsoft Teams

Copilot in Microsoft Loop



Uplevel Skills

1

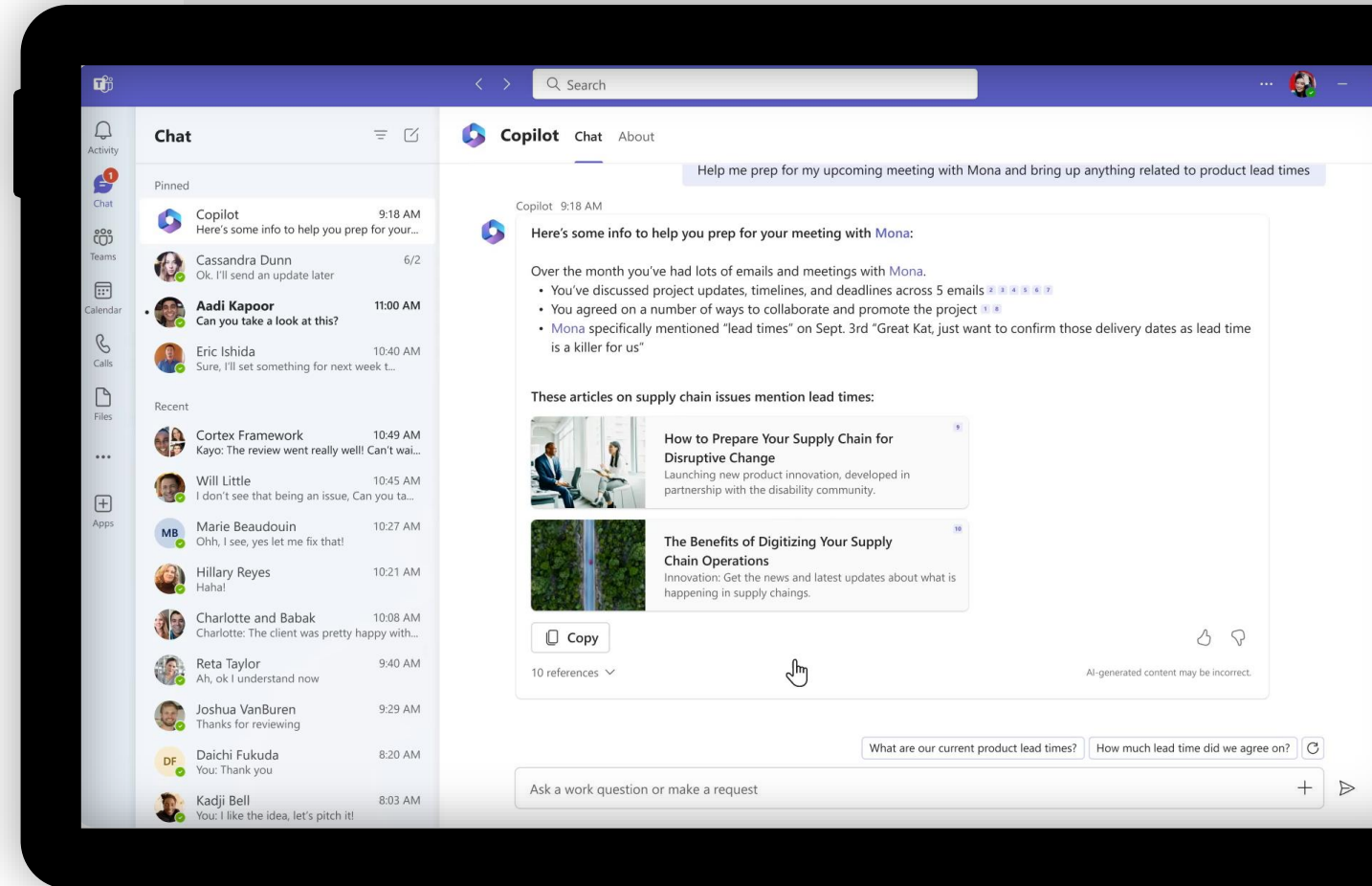
Turn your data into knowledge with inputs across your documents, presentations, email, calendar, notes, and contact

2

Spend less time focused on the tools and more time focused on the most important work

3

Use natural language to tap into rich functionality across Microsoft 365 to make you better at what you're good at and master what you've yet to learn



Elevate Productivity

Copilot Boosts Productivity

Research shows developers using GitHub Copilot

88%

are more
productive

74%

can focus on
more satisfying work

77%

spend less time searching for
information or examples

Hear from our customers



Early access has given us visibility into how [Microsoft 365 Copilot] can further streamline processes, speed insights, spark ideas, enhance productivity and evolve the way we work. ”

— **Guy Moore**
Workforce Enablement Lead
Chevron



As our team has tested the technology, we’ve received great feedback about Teams Copilot. The ability to ask questions during a meeting is fantastic and the action items list and meeting summaries are very useful features.”

— **Sherry Neubert**
VP & Chief Information Officer
The Goodyear Tire & Rubber Company



With Microsoft 365, we’re offering employees a great suite of tools and enabling more freedom and flexibility in terms of how and where they work.”

— **Zephania Hardy**
Senior Vice President of Employee
Technology Experience
U.S. Bank



Are you ready for Copilot?

Assessment coming soon



Licensing
Requirements



Technical
Requirements



Security and Privacy
Requirements



Usage
Guidelines



Thank you!